

**ANNEXURE I**

**Clause 4.6 of Instruction to Bidders --- Criteria for evaluation of key personnel**

Sr. No.	Position	Qualification	Specific expertise	Marks and scoring criteria (Total marks 100)
1	Team Leader	MBA / PGDM / CA	Should have at least 12 years' experience of working on consultancy / Transaction Advisor Services for PPP projects in various infrastructure projects / Educational Institutes / Hospitals / Warehousing.	<p><b>Total Marks : 40 marks</b></p> <p><b>1. Experience : 10 marks</b></p> <p>1.1 Experience 12 to 14 years -5 marks</p> <p>1.2 Experience more than 14 years - 10 marks</p> <p><b>2. Number/Quality/Relevance of assignments : 30 marks</b></p> <p><b>2.1 Number of assignments: 20 marks</b></p> <p>a. Minimum 3 relevant assignments– 10 marks.</p> <p>b. Each additional assignment – 2 mark each for every additional assignment; to maximum of 10 marks.</p> <p>2.2 Have worked on successful award of at least one PPP project– 5 marks for each project to maximum of 10 marks</p>
2	Project Manager	Graduate Engineer in Civil / Mechanical / Electrical Engineer	Should have at least 10 years' experience of working on consultancy / Transaction Advisor Services for PPP projects various infrastructure projects / Educational Institutes / Hospitals / Warehousing.	<p><b>Total Marks : 30 marks</b></p> <p><b>1. Experience : 10 marks</b></p> <p>1.1 Experience 10 to 12 years – 5 marks</p> <p>1.2 Experience more than 12 years - 10 marks</p> <p><b>2. Number/ Quality/ Relevance of Projects : 20 marks</b></p> <p><b>2.1 Number of assignments: 20 marks</b></p> <p>a. Minimum 2 relevant assignments with traffic / feasibility studies – 6 marks</p> <p>b. Each additional assignment – 2 mark each for every additional assignment; to maximum of 8 marks</p> <p>c. Have worked on successful award of at least one PPP project – 6 marks</p>
3	Marketing	MBA / PGDM	Should have at least 5 years' experience of working on consultancy / Transaction Advisor Services for PPP projects in various infrastructure projects / Educational Institutes / Hospitals / Warehousing.	<p><b>Total Marks : 15 marks</b></p> <p><b>1. Experience : maximum 5 marks</b></p> <p>1.1 Experience of 5 to 7 years - 3 marks</p> <p>1.2 Experience more than 7 years – 1 mark for each additional year; maximum of 2 marks.</p> <p><b>2. Number/Quality/Relevance of Projects : 10 marks</b></p> <p>2.1 Minimum 2 relevant assignments with traffic / Market studies– 4 marks</p> <p>2.2 Each additional assignment – 2 marks for each additional relevant assignment; maximum of 6 marks.</p>
4	Finance Expert	CA / ICWA/ MBA / PGDM	Should have at least 5 years' experience of working on consultancy / Transaction Advisor Services for PPP	<p><b>Total Marks : 15 marks</b></p> <p><b>1. Experience : 5 marks</b></p> <p>1.1 Experience of 5 to 7 years - 3 marks</p> <p>1.2 Experience more than 7 years – 1 mark for each additional year; maximum of 2 marks.</p>

			projects in various infrastructure projects / Educational Institutes / Hospitals / Warehousing.	<b>2.Number/Quality/Relevance of Projects : maximum 10 marks</b> 2.1 Minimum 4 relevant assignments with Feasibility studies – 4 marks 2.2 Additional assignments - 2 marks each for additional relevant assignments; maximum of 6 marks.
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**Note: a. For evaluation of key personnel, only those who have been with the firm for a minimum period of 1 year as on 30/06/2022 and on payroll of the firm will be considered.**

**b. Age of Key personal as on date of submission of bid shall not exceed 70 years.**